



Colorado CTE Course – Scope and Sequence

Course Name	Legal Environment of Business	Course Details	.5 semester long
		Course = 0.50 Carnegie Unit Credit	
Course Description	Emphasizes public law, regulation of business, ethical considerations, and various relationships existing within society, government, and business. Specific attention is devoted to economic regulation, social regulation, regulation and laws impacting labor-management issues, and environmental concerns. Students develop an understanding of the role of law in social, political, and economic change.		
Note:	This is a suggested scope and sequence for the course content. The content will work with any textbook or instructional resource. If locally adapted, make sure all competencies are covered. This course aligns to the CCNS (BUS216). Please contact your community college partner for credit options.		
SCED Identification #	12054	Schedule calculation based on 60 calendar days of a 90-day semester. Scope and sequence allow for additional time for guest speakers, student presentations, field trips, remediation, or other content topics.	

All courses taught in an approved CTE program must include Essential Skills embedded into the course content. The Essential Skills Framework for this course can be found at <https://www.cde.state.co.us/standardsandinstruction/essentialskills>

COURSE COMPETENCIES AND OUTCOMES

STUDENT COMPETENCIES:

The competencies you will demonstrate in this course are as follows:

- A. Develop an understanding of the legal environment in which businesses operate
- B. Awareness of legal problems and ability to communicate using correct legal vocabulary
- C. Understand the special areas of contracts, personal property, sales, bailments, and commercial paper related to business problems and procedures
- D. Ability to evaluate and think critically about business and legal relationships
- E. Understanding how laws are made, enforced, and interpreted



- F. Increase student awareness of how the law attempts to increase and protect property rights
- G. Ability to locate legal information using the Internet
- H. Awareness of ethical dilemmas

The module (unit) outcomes that will permit you to demonstrate course competencies are:

MODULE 1

Outcomes & Competencies

1. Define law and describe its functions A, E
2. Explain the function of the Constitution E
3. List and describe sources of law E, G
4. Describe tort law and criminal law A, B, E
5. Explain various forms of liability A, B, C, F
6. Analyze intellectual property and cyber laws A, E, F, G

MODULE 2

Outcomes & Competencies

1. Describe the nature of contracts A, B, C, F
2. Explain consideration B, E
3. Classify the various issues of capacity and assent B, D, F, H
4. Explain the Statute of Frauds A, C, D, F
5. Describe the function of the UCC A, C, D, F
6. Describe assignment and covenants A, C, D
7. Discuss breach and remedies A, B, C, H
8. Describe digital commerce and e-contracts A, G

MODULE 3

Outcomes & Competencies

1. Describe formation of sales & lease contracts A, C, D
2. Explain how title to goods passes A, C, D, F
3. Discuss breach and remedies A, B, C, D, H
4. Analyze negotiable instruments A, B, C, D
5. Discuss liabilities and defenses A, C, D, E, F
6. Describe the banking systems both brick and mortar and electronic A, E, G

MODULE 4

Outcomes & Competencies

1. Define and explain agency formation and termination A, B, D
2. Explain principal-agency relationships and related duties A, B, D, H
3. Describe employer's duties and the Fair Labor Standards Act A, E
4. Explain how unions operate and collective bargaining A, D, H
5. Describe the various forms of Title VII actions A, D, E, H
6. Define general and limited partnerships and formation A, D, E, H
7. Explain tort liability in a partnership, Classify corporate stock A, B
8. Define piercing the corporate veil A, B, H
9. Explain the Sarbanes-Oxley Act B, E, H

MODULE 5

Outcomes & Competencies

1. Define shareholder resolution A, B
2. Examine use of multinational corporations A, E, G
3. Define LLC formation and function A, D, E
4. Explain franchises A, B, D, F
5. Describe public stock offerings A, B, H



6. Describe insider trading A, E, H

(*Outline taken for CCOnline)

CTSO Integration

DECA

- Business Law and Ethics team decision making

FBLA

- Business Law
- Global Business
- Hospitality Management
- Marketing
- Computer Problem Solving
- Cyber Security
- Banking & Financial Systems
- Securities & Investments